



## The Concord Group announces strategic partnership with Richard Reynolds

*New alliance brings unrivaled expertise to New England's real estate  
community*

PRESS RELEASE:

**February 1, 2009**

Boston, MA— The [Concord Group](#) is pleased to announce a strategic partnership with well-known Boston real estate professional Richard W. Reynolds.

“We are thrilled to have someone with Dick’s knowledge, contacts and experience as a strategic partner with our Boston office,” said Richard M. Gollis, co-Founder and Principal of The Concord Group. “I have known Dick for many years and have worked with him on a variety of projects through the Urban Land Institute; I believe he will be a valuable addition to our team and to our clients.”

Reynolds is the Principal of The Reynolds Group, the consulting firm he started in 2004 which provides strategic real estate consulting for a variety of corporate, institutional, and non-profit clients; prior to that, he was a Principal of Spaulding and Slye LLC. Reynolds has extensive experience in the development, management and investment aspects of real estate.

Reynolds said his alliance with The Concord Group will offer clients critically important market knowledge as well as historical perspective to ensure financial institutions, developers and property owners are making the most of their assets. “Together we will be able to assess market conditions, interpret that intelligence and implement the best possible plan to maximize profits and improve operations. This is particularly important in light of the current economic climate.”

Reynolds is the past president of the Greater Boston Real Estate Board, former chairman of the Massachusetts Government Land Bank and a former chair of the Boston District Council of the Urban Land Institute; he is currently a member of the ULI Boston Executive Committee. He holds a BA from Tufts University and an MBA from Babson College.

About The Concord Group:

*The Concord Group is a premiere national real estate advisory firm with offices in Newport Beach, CA; San Francisco, CA; Portland, OR and Boston, MA. The Concord Group provides developers, investors and public planning agencies with vital analytical input throughout all phases of real estate financing, development and operations.*

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